STATEMENT OF WORK

MSA #

OVERVIEW

For contract creation & electronic signature, ("Customer") has selected TechData and will be leveraging TechData to streamline the operational processes behind contract creation, electronic execution and storage. The solution includes a combination of native TechData functionality with the TechData application on the TechData Exchange, as further described below.

CUSTOMER INFORMATION
Customer #

CUSTOMER DEPENDENCIES
TechData is working under the assumption of the following including dependencies from :

1. will provide up to three (3) approved templates for sales contracts & other agreements such as Order Forms, Master Services Agreement, or NDAs they wish to send via Salesforce.

2. will provide a detailed Salesforce field mapping template for each approved contract

3. will dedicate a single point of contact (a "Site Champion") to facilitate and schedule meetings, project scheduling, and ongoing accountability.

4. has resources available to develop the integrations as scoped in this Statement of Work with the Services.

    a. A designated individual that is a Salesforce Administrator

5. has, and will ensure at all times, the following

    a. has a designated Admin to manage permissions, roles, Connected apps, and ability to manage AppExchange app licenses

    b. Ability to install apps from the AppExchange

    c. API Access to the Salesforce services (Professional Edition and up)

    d. If using Opportunities for sending contracts, the ability for all designated users of TechData to have Sales Cloud Licenses of Salesforce

    e. Ability to create custom objects & fields on the Opportunity object, Contact object, and Account object

    f. Ability to "Grant Access" to PactSafe implementation team for Salesforce configuration as mentioned in "Project Scope" Section 2

SUCCESS CRITERIA
The following states the full requirements for the Contract Creation and Electronic Signature System provided by the combination of Salesforce and PactSafe:

Ability to send contracts for electronic signature or clickthrough acceptance. Ability to store executed contracts on the relevant

Salesforce opportunity
Upon successful demonstration of these abilities, CUSTOMER shall execute a Confirmation of Project Completion to confirm the end of this Scope of Work, at which time standard support practices, as described in the PactSafe Technical Support Addendum attached, shall govern.